

## **【Press Release】**

### **Vietjet expands network to Japan, announcing three new routes at Tokyo ceremony during official visit of Vietnam PM Nguyen Xuan Phuc**

**(Hong Kong, October 11, 2018)** – As part of Vietnam Prime Minister Nguyen Xuan Phuc’s official visit to Japan, Vietjet held a special ceremony in Tokyo on October 10 to announce the airline’s three new routes linking Vietnam with Japan, contributing to the growth of tourism and trade between the two countries and across the region. The event was witnessed by the Vietnam Prime Minister and several high-ranking Japanese and Vietnamese dignitaries.

Vietjet will launch the three routes in the coming three months. The Osaka-Hanoi route will commence operations on November 8, 2018, the Osaka-Ho Chi Minh City route on December 14, 2018, and the Tokyo-Hanoi route on January 11, 2019. All routes are operated with a daily return flight each. Customers can now book Vietjet’s Japan-Vietnam routes on [vietjetair.com](http://vietjetair.com).

Addressing the event, **Vietnam's Prime Minister Nguyen Xuan Phuc** said: “The launch of Vietjet’s routes from Vietnam to the Kansai region of Japan on this occasion has great significance in sharing the cause to rebuild Kansai’s economy and tourism after being devastated by the storm in early September, and contributes to the tourism, trade and integration development between the two countries and in the region.”

Also speaking at the event, **Mr. Hiroshi Tabata, Commissioner of Japan Tourism Agency**, said: “It is our great pleasure to welcome and give full support to the successful launch and operation of Vietjet’s flights to Kansai International Airport in Osaka. These newly launched flights to Kansai International Airport will be a huge boost for tourism in the Kansai area and thereby contribute to the recovery of the local economy which has been left reeling from the damage caused by typhoon Jebi. I believe that these new routes will also contribute to an increase in the number of Vietnamese visitors coming to Japan.”

### **Vietjet inks financing agreements for fleet expansion worth US\$1.2 billion in Japan**

Vietjet on October 10 signed and exchanged an aircraft financing agreement with Mitsubishi UFJ Lease & Finance Company Limited (MUL), a member of Japan’s leading finance group Mitsubishi UFJ Financial Group (MUFG), and the banking group BNP Paribas (France) in Tokyo. The deal will see Vietjet acquire five brand new aircraft, worth HKD4.8 billion (US\$614 million), according to the manufacturer’s listed price.

Besides, Vietjet, France-based banking group Natixis and some Japanese equity underwriters signed a Memorandum of Understanding valued at US\$625 million, according to the manufacturer’s listed price, to facilitate financing for five additional aircraft.

**Vietjet’s Vice President Dinh Viet Phuong** explained that the critical financing agreements confirm the confidence of leading Japanese financiers in Vietjet as the airline prepares to launch new routes to Japan soon. Also, these deals will greatly contribute to Vietjet’s plan for fleet expansion and network growth in the coming time, thus helping to better connect Japan and Vietnam.

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## **About Vietjet:**

Vietjet is the first airline in Vietnam to operate as a new-age airline with low-cost and diversified services to meet customers' demands. It provides not only transport services but also uses the latest e-commerce technologies to offer various products and services for consumers. Vietjet is a member of the International Air Transport Association (IATA) with the IATA Operational Safety Audit (IOSA) certificate. The airline was also named as one of the Top 500 Brands in Asia 2016 by global marketing research company Nielsen and the "Best Asian Low Cost Carrier" at the TTG Travel Awards 2015, which compiles votes from travelers, travel agencies and tour operators in throughout Asia and "Best Ultra Low-Cost Airline 2018" by the world's only safety and product rating website AirlineRatings.com. The airline has been listed in the world's 50 best airlines for healthy financing and operations by Airfinance Journal in 2018.

Currently, the airline features a fleet of 60 aircraft, including A320s and A321s, and operates more than 385 flights each day. It has transported more than 65 million passengers on a network featuring 101 routes in Vietnam and across the region including Hong Kong, Japan, Singapore, Korea, Taiwan, China, Thailand, Myanmar, Malaysia, Cambodia, etc.

Moving forward, the airline plans to expand its network across the Asia Pacific region. To prepare for this plan, Vietjet has signed agreements with the world's leading aircraft manufacturers to purchase more brand-new and modern aircraft.

Visit Vietjet's website at [www.vietjetair.com](http://www.vietjetair.com) for more information, like our Fanpage on [www.facebook.com/VietjetHongKong](https://www.facebook.com/VietjetHongKong), follow us on Twitter [www.twitter.com/vietjetvietnam](https://www.twitter.com/vietjetvietnam) and subscribe the YouTube Channel to watch videos [www.youtube.com/user/VietjetVietnam](https://www.youtube.com/user/VietjetVietnam).

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