

[Press Release]

Vietjet Opens Direct Flight from Hanoi to Osaka with Ticket Sales Celebration

(Hong Kong - June 1, 2018) Vietjet is officially launching a direct route connecting Hanoi with Osaka (Japan) on 8th November 2018, looking to further boost tourism and trade integration between the two countries and across the regions.

A special ceremony to announce the news route was held yesterday at the Japan-Vietnam Investment Conference in Tokyo. With the grand presence of Vietnam's President Tran Dai Quang and representatives of Japanese government and Vietjet, the ceremony was a huge success and a symbol of the enhanced relationship between the two Asian countries. Vietjet, SBI Leasing Services, Natixis and some Japanese equity arrangers also signed a MOU for aircraft financing, which was worth a total of nearly US\$600 million at the ceremony.

With Vietjet's brand new A320 aircraft, the Hanoi-Osaka route will operate on a daily basis. The flight time will be about four hours. As proposed, the flight will depart from Hanoi every day at 1:45am and arrive Osaka at around 7:50am (local times). And from Osaka, the flight will take off at 9:20am and land at Hanoi at around 1:10pm (local times). Vietjet's new service to Osaka will increase the airline's total number of international routes to 45.

Coming to the idea of expanding to Japan, **Vietjet's Vice President Nguyen Thi Thuy Binh** said: *"We are excited to be preparing this new route's launch. The Hanoi-Osaka route is to be first service for Vietjet's expansion into Japan - the Land of the Rising Sun. We believe that this new connection and our expanding network will help make the travel dreams of millions of passengers come true. Japan is known to people from all over the world for its natural beauty, for example the cherry blossom season, and Fuji Mountain, and the country is also adored for its many enviable cultural heritages, friendly people, incredible food and cutting-edge technology. As part of our expansion strategy in Japan, we will continue to open new routes connecting Vietnam and Japan's economic and tourism hubs in order to diversify destination choices and better meet the growing demand for air travel between the two countries and beyond to better connect with the rest of the world."*

Enjoy multiple trips with Vietjet special fares

Ticket sales for the new route is expected to be available from June 8, 2018 at www.vietjetair.com (also compatible with smartphones at <https://m.vietjetair.com> or www.facebook.com/vietjethongkong by clicking the "Booking" tab). Payment can be easily made with debit and credit cards of Visa/MasterCard/AMEX/JCB and KCP.

Japan has always been the top travel destination of Hongkongese when it comes to eating and shopping. However, as a recent strong competitor, Vietnam is rising to be another popular spot. Vietnam provides a completely different travel experience from Japan on the contrary, visitor can enjoy the sunshine and the beach while treating the plenty of phở bò, ricepaper rolls and seafood. Splitting the trips into two halves and visiting the exotic Hanoi for a hot vacation after

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flying to Osaka for its sushi and sashimi and all-you-can-shop, it is the best thing that Vietjet prepares for passengers.

Vietjet has already collaborated with Japanese travel agencies to operate direct-chartered flights from Vietnam to Osaka as well as Narita, Sendai, Nagoya, Ibaraki and Fukushima. Travellers from now on can enjoy more convenient flight services between Vietnam and Japan.

Following a “Consumer Airline” model, Vietjet continues to open new routes, purchase more aircrafts, invest in modern technology and offer more added-on products and services to serve the demands of millions of satisfied customers. In the future, we will try our best in delivering offers as much as we can and win your hearts and support with our sincere on-board service and delegate food and beverage supply.

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About Vietjet:

Vietjet is the first airline in Vietnam to operate as a new-age airline with low-cost and diversified services to meet customers’ demands. It provides not only transport services but also uses the latest e-commerce technologies to offer various products and services for consumers. Vietjet is a member of the International Air Transport Association (IATA) with the IATA Operational Safety Audit (IOSA) certificate. The airline was also named as one of the Top 500 Brands in Asia 2016 by global marketing research company Nielsen and the “Best Asian Low Cost Carrier” at the TTG Travel Awards 2015, which compiles votes from travelers, travel agencies and tour operators in throughout Asia and Asia’s Best Employer Brand by the Employer Branding Institute and World HRD Congress for many years. The airline was also rated as one of the top three fastest growing airline brands on Facebook in the world by Socialbakers.

Currently, the airline features a fleet of 60 aircraft, including A320s and A321s, and operates more than 385 flights each day. It has transported more than 55 million passengers on a network featuring 82 routes in Vietnam and across the region including Thailand, Singapore, South Korea, Taiwan, Hong Kong, Mainland China, Malaysia, Indonesia, Myanmar and Cambodia.

Moving forward, the airline plans to expand its network across the Asia Pacific region. To prepare for this plan, Vietjet has signed agreements with the world’s leading aircraft manufacturers to purchase more brand-new and modern aircraft.

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