

ITE Hong Kong 2022 – The 2nd Post Pandemic Edition **Post & Pre-Pandemic, ITE Hong Kong Proven Platform Covering Safe & Big Markets**

First held over 30 years ago the annual ITE Hong Kong, which highly international, is the city's only travel fair! It held successfully in 2019 despite protest marches, canceled in 2020 due to pandemics; and held as scheduled amid closed borders in July 2021 with separate days for trade and public visitors!

To revive the economy, more international destinations are re-opening borders to foreign tourists! Hong Kong and neighboring cities, which are big and safe markets with strong pent up demand, likely can be their prime targets! Thus, outlook for ITE Hong Kong 2022 more positive!

However, border uncertainty not going away soon! With our successful experience in 2021, we can use online and onsite services to better help onsite exhibitors and offsite advertisers in 2022!

Strongly supported by the Ministry of Culture and Tourism of the People's Republic of China, ITE which organized by TKS, has other tourism authorities like Hong Kong Tourism Board and trade associations like Travel Industry Council of Hong Kong as supporters!

ITE2021 results beyond Expectations

The first post-pandemic edition, over 60% of its 103 exhibitors from abroad with several attractively designed official pavilions, launched new theme pavilion on Glamorous Camping; and held some 50 well attended trade and public seminars! In the first two days were 2544 registered trade visitors; while the two halls filled in 4 days with nearly 30000 quality visitors!

Survey on its public visitors, which collected 4514 replies, found 60% respondents **maintain or increase travel spending** in coming year; over 80% **paying more for safer holiday**; and after border restrictions lifted **21% will travel abroad within 1 month** and cumulatively 69% within 6 months!

In ITE2021, themes like Glamorous Camping launched and Green Tourism highlighted, which popular in post-pandemic travel! With more international exhibitors than local and well attended by quality trade and public visitors, thus, quality of ITE2021 upheld!

For reference, the **pre-pandemic ITE 2019** used 5 halls and drew 675 exhibitors from 56 countries and regions half of which outside Asia; 11613 buyers and trade visitors with nearly 30% from China (mainland) and under 10% from other parts of Asia; and 73665 public visitors who were frequent travelers! Specifically, 13% with 6 or more outbound holidays in past year; 47% with 3 to 5 holidays and only 2% no!

More positive Outlook for ITE2022

Hong Kong, with fewer than 12100 confirmed cases at the end of August, widely regarded as **safe source market!** It's **big** too as in 2019 it spent US\$26.9 billion on outbound travel and ranked world's 12th largest! It's very **readily available** too as survey found there exist strong and sustainable pent up travel demand. These enhance the city's priority as market post pandemic!

Also, it is part of a much **bigger and safe** source market, namely China's **Greater Bay Area (the Bay)**, which includes Guangzhou and Shenzhen. It had in 2020 a combined GDP of US\$1.67 trillion while that of Canada had GDP of US\$1.60 trillion and ranked world's 9th largest economy! In 2019, nearly 20% of ITE's trade visitors came from Guangdong!

To revive economy, more and more countries are reopening borders to international tourism. **Hong Kong and the Bay** can be attractive to them.

Proven ways to better handling borders uncertainty

Successful experiences in ITE 2021 will be used in 2022 to help exhibitors better handling border uncertainty! In 2021, TKS helped invited over 100 travel trade to attend a webinar in June, and offered various online, onsite and online plus onsite packages during ITE!

Onsite this year, some exhibitors including official pavilions or stands cut down need to send outside staff from into Hong Kong by having staff from local offices or agents to man booth, and in their pavilion install attractive panels, photo spots, broadcast video and some even held regularly real-time online meetings between stay-home speakers and visitors onsite.

For those "offsite" advertisers who were unable sending any staff, TKS set up for them ad panels, photo spots, and shelf-help stands; and some simply broadcasted video regularly in seminar sessions. Also, some NTOs held seminars in ITE instead of exhibiting.

TKS equipped one onsite forum with facility for live-streaming on Facebook, which exhibitors can take turn to use it. Also available next year to exhibitors will be sharing facility for holding zoom meetings for stay-home speakers with onsite visitors. TKS will be flexible to help exhibitors better handling border uncertainty.

The next ITE in 2022

The next ITE Hong Kong, which incorporate the 36th ITE (Leisure) and the 17th ITE MICE will be held **June 9 to 12, 2022** at Halls 1 of the Hong Kong Convention & Exhibition Centre, with the first two days for trade and the last two days open to the public.

Space rental will be kept unchanged as same as in 2019 and again, ITE 2022 will be eligible for the Convention & Exhibition (C&E) subsidy by the Hong Kong Government which TKS will share with all exhibitors by offering a **20% discount for booking on or before 30 December, 2021; and 10% discount thereafter**.

For details, enquiry of visiting etc., please visit www.itehk.com or contact TKS via Email: travel@tkshk.com | Wechat: ite-hongkong | Facebook: itehk | Tel: +852 31550600.